

Bidang Usaha

Line Of Business

Sesuai dengan Pasal 3 Anggaran Dasar Perseroan yang terakhir diubah berdasarkan Akta Notaris Nomor 10 tanggal 28 Juni 2022, dibuat oleh Notaris Nurhasanah S.H., M.KN., berkedudukan di Jakarta Barat yang telah memperoleh persetujuan dari Menteri Hukum dan Hak Asasi Manusia No. AHU-0047332.AH.01.02. Tahun 2022 tanggal 8 Juli 2022, maksud dan tujuan Perseroan ialah:

1. Melaksanakan kegiatan usaha sebagai perusahaan *holding* yang mengelola anak perusahaan di bidang jasa keuangan, kawasan industri, sumber daya air, jasa konstruksi dan konsultansi konstruksi, manufaktur, media dan teknologi, serta transportasi dan logistik,
2. Mempercepat proses pengikutsertaan masyarakat dalam pemilikan saham perusahaan menuju pemerataan pendapatan, meningkatkan partisipasi masyarakat dalam pengerahan dana,
3. Melaksanakan kegiatan investasi dan konsultansi manajemen, serta melakukan optimalisasi pemanfaatan sumber daya Perusahaan Perseroan (Persero) berdasarkan prinsip tata kelola perusahaan yang baik.

Untuk mencapai maksud dan tujuan tersebut, Perseroan melaksanakan kegiatan usaha utama:

1. Aktivitas perusahaan *holding*, termasuk mendirikan atau turut serta dalam badan lain;
2. Aktivitas kantor
3. Investasi langsung atau tidak langsung
4. Aktivitas restrukturisasi perusahaan/aset
5. Aktivitas pengelolaan aset Badan Usaha Milik Negara dan/atau badan usaha lain
6. Aktivitas konsultansi manajemen
7. Aktivitas penelitian pasar dan jejak pendapat masyarakat
8. Aktivitas pelatihan kerja bisnis dan manajemen perusahaan
9. Pelatihan kerja perusahaan dan lainnya; dan
10. Jasa penyelenggara pertemuan, perjalanan, insentif, konferensi dan pameran (MICE)

Selain kegiatan usaha di atas, Perseroan dapat melakukan kegiatan usaha lain dalam rangka optimalisasi pemanfaatan sumber daya yang dimiliki, antara lain berupa:

1. *Real estate* yang dimiliki sendiri atau disewa, dan
2. *Real estate* atas dasar balas jasa (*fee*) atau kontrak

In accordance with Article 3 of the Company's Articles of Association, which was lastly amended by Notarial Deed No.10 dated June 28, 2022, made before Notary Nurhasanah S.H., M.KN., domiciled in West Jakarta, which obtained approval from the Minister of Law and Human Rights No. AHU-0047332.AH.01.02. Tahun 2022 dated July 8, 2022, the purposes and objectives of the Company are as follows:

1. Conducting business activities as a holding company that manages subsidiaries in the fields of financial services, industrial estates, water resources, construction services and construction consultancy, manufacturing, media and technology, as well as transportation and logistics,
2. Accelerating the process of community participation in the ownership of company shares towards income equality, increasing community participation in mobilizing funds,
3. Carrying out investment and management consulting activities, and optimizing the utilization of Company (Persero) resources based on the principles of good corporate governance.

To achieve these purposes and objectives, the Company performs the following main business activities:

1. Activities of holding companies, including establishing or participating in other entities;
2. Office activities;
3. Direct or indirect investment;
4. Company/asset restructuring activities;
5. Asset management activities of State-Owned Enterprises and/or other business entities;
6. Management consulting activities
7. Market research activities and public opinion trails
8. Business and corporate management job training activities
9. Corporate and other on-the-job training; and
10. Meeting, incentive, conference, and exhibition (MICE) organizing services

In addition to the above business activities, the Company may carry out other business activities in order to optimize the utilization of its resources, among others:

1. Real estate owned or leased, and
2. Real estate on a fee or contract basis.

Kegiatan Usaha yang Dijalankan

Hingga akhir tahun 2023, kegiatan usaha yang dijalankan oleh Perseroan adalah sebagai berikut:

1. *Portfolio Management & Advisory*
Kegiatan utama bisnis Portofolio *Management & Advisory* (PMA) adalah pembuatan kajian komprehensif termasuk kajian keuangan bagi anggota *Holding* BUMN Danareksa maupun klien, yaitu berbagai perusahaan di lingkungan Kementerian BUMN, Lembaga Pemerintahan, maupun sektor swasta.
2. *Asset Collection*
Perseroan juga turut melakukan penanganan dan pengelolaan NPL.
3. *Liquidity Management*
Perseroan telah membentuk *Liquidity Management* (LM) yang secara rutin memonitor dan mengatur likuiditas Perseroan agar efisien dan efektif dalam mendukung kegiatan usaha Grup Danareksa. Hal yang dilakukan LM di antaranya adalah penyediaan dana untuk kegiatan bisnis Perseroan dan Entitas Perusahaan Anak, serta mengelola dana yang tersedia dalam bentuk penempatan yang menguntungkan pada instrumen pasar uang.
4. *Danareksa Research Institute* (DRI)
Danareksa Research Institute (DRI) memberikan jasa riset ekonomi untuk keperluan internal Perseroan, Pemerintah maupun pelaku bisnis di sektor publik dan swasta. Beberapa laporan DRI yang diterbitkan secara berkala adalah DRI Pulse Check, Trade Outlook and Update, GDP *Outlook and Update*, dan *Special Report*.

Produk dan Jasa

Dalam menjalankan usahanya, Perseroan menangani bidang usaha yang meliputi aktivitas *Liquidity Management*, *Portfolio Management & Advisory* (PMA), dan *Danareksa Research Institute* (*independent economic research*) dengan penjelasan sebagai berikut:

1. *Liquidity management* (LM)
Kegiatan utama *Liquidity Management* (LM) adalah memonitor dan mengatur likuiditas secara efisien dan efektif dalam mendukung kegiatan usaha Perseroan, baik Perseroan sendiri maupun untuk seluruh entitas anak; serta mengelola dana yang tersedia dengan optimal melalui penempatan pada instrumen-instrumen yang memiliki risiko dan pengembalian (*risk and return*) yang terukur.

Business Activities Conducted

Until the end of 2023, the Company's business activities were as follows:

1. *Portfolio Management and Advisory*.
The *Portfolio Management & Advisory* (PMA) business primarily prepares comprehensive studies, including financial studies, for Danareksa SOE Holding members and clients, which include various companies within the Ministry of SOEs, Government Agencies, and the private sector.
2. *Asset Collection*.
The Company also handles and manages non-performing loans (NPLs).
3. *Liquidity Management*
The Company has established *Liquidity Management* (LM), which monitors and manages the Company's liquidity regularly to support Danareksa Group's business activities efficiently and effectively. Among other things, LM provides funds for the Company's and its Subsidiaries' business activities and manages available funds through profitable placements in money market instruments.
4. *Danareksa Research Institute* (DRI).
Danareksa Research Institute (DRI) conducts economic research for the Company, the government, and business players in both the public and private sectors. DRI's regularly publishes reports include DRI Pulse Check, Trade Outlook and Update, GDP Outlook and Update, and Special Report.

Product and Services

In running its business, the Company handles business fields that include *Liquidity Management* activities, *Portfolio Management & Advisory* (PMA), and *Danareksa Research Institute* (*independent economic research*) with the following explanation:

1. *Liquidity Management* (LM)
The main activities of *Liquidity Management* (LM) are to monitor and manage liquidity efficiently and effectively in supporting the Company's business activities, both for the Company itself and for all subsidiaries; and to manage available funds optimally through placement in instruments that have measurable risk and return.

2. *Portfolio Management*

Kegiatan usaha *Portfolio Management* yang dilakukan Danareksa meliputi *monitoring* dan pendampingan kegiatan usaha, pendampingan dan pengaturan aksi korporasi anggota *Holding BUMN Danareksa*, serta pendampingan dalam rencana investasi dan pencarian mitra strategis.

3. *Advisory*

Layanan *Advisory* Danareksa berperan mendukung Pemerintah dalam program restrukturisasi di BUMN, pengembangan rencana bisnis, asistensi program inisiatif strategis, termasuk sebagai PMO (*Project Management Office*) dalam proyek-proyek berskala besar.

4. Danareksa *Research institute* (DRI)

DRI memberikan jasa riset ekonomi untuk keperluan internal Perseroan, Pemerintah maupun pelaku bisnis di sektor publik dan swasta. Beberapa laporan DRI di antaranya adalah *Pulse Check, Trade Outlook and Update, GDP Outlook and Update*, dan *Special Report*. Dalam menyusun risetnya, DRI menggunakan sejumlah pendekatan kuantitatif seperti *macro economic modellings* dan prognosa untuk beberapa variabel makro ekonomi.

2. Portfolio Management

Portfolio Management business activities carried out by Danareksa include monitoring and assisting business activities, assisting and arranging corporate actions of Danareksa SOE Holding members, as well as assisting in investment plans and finding strategic partners.

3. Advisory

Danareksa's advisory services play a role in supporting the Government in SOEs' restructuring programs, developing business plans, and assisting strategic initiative programs, including as PMO (Project Management Office) in large-scale projects.

4. Danareksa Research Institute (DRI)

DRI provides economic research services for internal purposes of the Company, the Government and business people in the public and private sectors. Some of DRI's reports include Pulse Check, Trade Outlook and Update, GDP Outlook and Update, and Special Report. In preparing its research, DRI uses several quantitative approaches such as macroeconomic modeling and forecasting for several macroeconomic variables.